



INDIAN INSTITUTE OF MANAGEMENT CALCUTTA

Admission Procedure for Overseas Candidates

Post-Graduate Programmes in Management (PGDM and PGDCM), 2011-2013

Overseas candidates - Definition

Indians and foreign nationals living, working or studying outside India at least for the period January 1, 2010 - February 15, 2011 are considered as overseas candidates. Candidates residing in neighbouring countries like Nepal from which there are no entry restrictions to India, are not considered as "overseas candidates".

Eligibility

In order to be eligible to apply for Post Graduate Diploma in Management (PGDM) and Post Graduate Diploma in Computer Aided Management (PGDCM) programmes, a candidate must have at least a 3-year bachelor's degree with at least 50% marks from a recognized University or Institute in India or abroad.

How to Apply

Overseas candidates seeking admission to the two year residential Post Graduate Programmes in Management (PGDM and PGDCM) should take GMAT and apply in the prescribed form available on our website (www.iimcal.ac.in). Completed Application Form along with (a) copy of the latest GMAT score certificate (not older than 2 years as on January 7, 2011) (b) two recommendation letters from two academic referees (preferably from professors/teachers who have taught in the recent past), and an application fee of US\$100 or equivalent amount in Indian currency (by bank draft in favour of Indian Institute of Management Calcutta payable at Kolkata) must reach IIM Calcutta latest by January 7, 2011.

Candidates in the final year of graduation may also apply provided they expect to complete all their requirements for graduation by June 30, 2011. Candidates must produce evidence of having qualified for "Overseas Candidates" category.

Application Form

Download the application form from our website which is uploaded separately. Please send the filled-in Application Form along with required documents and application fee by way of a bank draft in favour of "Indian Institute of Management Calcutta" payable in Kolkata to:

In-charge, Admissions Office
Indian Institute of Management Calcutta
D. H. Road, Joka
Kolkata 700104, West Bengal
India

GMAT Institution Code Number

The GMAT Institution Code Number for Indian Institute of Management Calcutta is 7003.

Shortlisting and Interview

Candidates will be shortlisted based on GMAT score, academic performance, relevant work experience and letters of reference. Shortlisted candidates will be required to appear for interview in India during end of February to early April 2011. The interviews will be held in Bangalore, Mumbai, Kolkata and New Delhi. Please indicate your choice of interview centre while filling-in the Application Form. Necessary travel arrangements for this purpose must be made by the candidate. Institute will not bear any expenses for attending the interview. The GMAT score of candidates selected for the current batch (2010-2012) ranged from 700 to 770.

The final selection is made using multiple criteria that includes the parameters mentioned above.

The Institute

The Indian Institute of Management Calcutta (IIMC) was established in 1961 by the Government of India with the help and co-operation of the Alfred P Sloan School of Management (MIT), the Government of West Bengal, the Ford Foundation, and Indian industry. Over the years, IIMC has evolved into a center of excellence in management education with a global reputation. It has been playing a pioneering role in professionalising Indian management through its Post Graduate and Doctoral Level Programmes, Executive Training Programmes, Research and Consulting Activities. IIMC alumni are occupying leadership positions as corporate managers, academicians and successful entrepreneurs, worldwide.

Academic Year and Programme Description

Each academic year starts in June/July and ends around March/April, and consists of three terms. Students gain valuable practical experience through a mandatory two-month summer project at the end of the first year.

The Indian Institute of Management Calcutta (IIMC) offers two full time two-year Post Graduate Programmes, one leading to a Post Graduate Diploma in Management (PGDM), and the other to a Post Graduate Diploma in Computer Aided Management (PGDCM). The latter is a distinctive programme with special emphasis on Information Technology (IT) and its use in decision making. Both PGDM and PGDCM are two-year Post-Graduate programmes in Management designed as full-time residential courses, and introduce students to the fundamentals of management. Students admitted to PGDM or PGDCM course are required to take courses in marketing, finance, production and operations management, data processing, human resource management, strategic management, statistical methods, sociology, economics, legal systems, business environment etc. Students of the PGDCM programme, in addition, take some courses in information technology. PGDM students, on the other hand, take some additional courses in economics, political and social environments of business. Eligibility criteria for both of these programmes are same. Overseas candidates can apply for both of these programmes.

The Post-Graduate Programmes enable a student to face the challenges of modelling unstructured business problems and proposing solutions to such problems. The main thrust of training at the Institute is to imbibe a sense of strategic outlook to management problems in the students. The emphasis, therefore, is on management as an integrated process and requires the students to develop a global view of economic, technological, cultural and political environment of the business. Though the programme

provides opportunities for specialization, the objective is to train high-level decision makers with broad strategic vision.

The Institute has a number of student exchange programmes with business schools abroad. Students who are selected for these exchange programmes spend a term in their second year in the partner institution to which they are nominated with credit transfer arrangements.

Course Structure

The course enjoys a two-tier structure. The first year is committed to developing business fundamentals through compulsory courses spanning the areas of economics, finance, marketing, operations, systems and behavioral sciences. The second year offers more number of electives than any other B-School in India. The flexibility in the system ensures that a student at no point makes a compromise with his desired area of pursuit.

Methods of instruction

Methods of instruction are varied and include class-room lectures, case studies, simulation of business operations through games, and individual and group projects. The Institute believes in strong interaction with industry, and practitioners provide significant academic inputs in many courses.

Fees and Expenses

An overseas candidate in the current batch (2010-2012), has to pay the tuition fee of US \$ 20,000 per annum, totalling to US \$ 40,000 for a period of 2 years. In addition to the payment in US dollars, the overseas student is required to pay one time refundable caution deposit of INR 6,000/-. The above mentioned fees may be revised for the next batch (2011-2013). Living and other expenses during the period of his/her stay are payable in Indian rupees, which come to about INR 1500-2000 per month.

Financial aid, Scholarships, Prizes and Loans

IIM Calcutta will ensure that no PGP student faces any difficulty in pursuing education at the Institute for want of financial resources. Meritorious students in the second year may be awarded tutorship. A number of scholarships sponsored by different companies would be available for the deserving students on the basis of merit and various criteria. Various nationalized and private banks provide educational loans on easy terms.

Faculty and students

IIM Calcutta is a veritable melting pot of excellence - both the students and faculty are among the best available anywhere. We have distinguished members as our permanent faculty and visiting professors of high acclaim. Several of our faculty have achieved worldwide acclaim and have won awards in their fields of specialization. The Management gurus that instill the right skills in the IIMCians are a lot to speak of. Their Ph.D.'s and Masters from internationally acclaimed universities like MIT, Princeton, Rochester, Carnegie Mellon, Southern California, Connecticut, Iowa State, King's College, London, Illinois at Urbana, Champaign (USA), British Columbia (Canada), INSEAD (France), Cambridge (U.K.), Australian National University and nationally from the IIT's, IIM's, ISI, IISC, JNU, Jadavpur University, University of Delhi and Calcutta to name a few have time and again been reflected in their style of explaining the most difficult of concepts through the easiest of examples. Many of our Faculty Members are regular visitors to reputed international universities/institutions.

PHYSICAL INFRASTRUCTURE

The 135-acre picturesque campus is located at the southern end of Kolkata, about 15 kms from the city centre. It has a cluster of administrative and faculty office blocks, fully equipped classrooms, seminar and conference rooms, library, computer centre, an executive training complex, a 750-seat auditorium, fully furnished student hostels with Local Area Network (LAN) connectivity, residential quarters, a Central School, a modern gymnasium, swimming pool, facilities for playing indoor and outdoor games, well-equipped dispensary, Coffee Corner, Cooperative Stores, State Bank of India (SBI) Branch, SBI ATM, ICICI Bank ATM and a post office.

Augmentation of Infrastructure

The campus is undergoing a major expansion programme which will create additional hostel room capacities, a very large dining complex and new academic blocks consisting of several class rooms with state-of-the-art facilities at par with the best International Institutes. There will be an overall increase in capacities with modern amenities.

Bidhan Chandra Roy Memorial Library

The library of IIMC is considered to be one of the best libraries in Asia in the area of Management Science and allied subjects. It has a collection of more than 160,000 volumes of books and bound journals, a rich collection of working papers, pamphlets, and reports. The library subscribes to 500 Journals, some of which are in electronic format and the rest in print format. In addition, 28 databases and more than 40000 online full text journals are also accessible through the library. The collection of databases covers full text bibliographic databases, statistical databases and journal archives. ABI/INFORM, Business Source Complete, ACM Digital Library, JSTOR Journal Archive, Emerald Collection, ISI Emerging Markets, CMIE Information Suite, MarketLine are some of the databases subscribed by the library.

The library is the member of two major consortia in the country. These are INDEST (Indian National Digital Library in Engineering, Science and Technology) and IIM Library Consortium. Through the consortium arrangements, the library has access to electronic version of a large number of journals and other resources. The library is fully computerized. To know more about the library, please consult <http://library.iimcal.ac.in>.

Computing Facilities

The Institute's Computer Centre is a centre of excellence in the area of computer application in management. The campus wide LAN built using high end switches that connect over thousands of nodes/work-stations. Wired connectivity available in each room in the student hostels enables students to access development servers, electronic resources of library, and the Internet from their individual hostel rooms at all times. Apart from wired connectivity, the campus is also connected through wireless access points and DSL modems.

IIMC is the first IIM to have introduced an Extranet for its students, alumni and faculty. The URL is <http://www.iimcal.ac.in>. This has widened the scope for using the internet for many of our academic activities. To begin with, the interactive web empowers each student to manage his/her homepage. It is very user friendly and also has additional features like send/receive electronic messages (within the IIMC community), chat, post notices in discussion boards, etc. It also makes interacting with the external world simpler and instantaneous.

Final Placement

IIM Calcutta's final placement process for the batch of 2008-2010, kicked off on 6th March 2010 and concluded on 10th March 2010, lasting for a total of five days. All 278 students who participated in the process received job offers by the end of the fifth day.

Reaffirming the status of IIM Calcutta being the pre-eminent campus for finance education in our country, more than 37% of the students chose to join the financial sector, with salaries considerably higher than last year. Swiss investment-banking giant UBS continued to hire exclusively from IIM Calcutta. Leading global Investment banks like Goldman Sachs, JP Morgan, Nomura, Morgan Stanley, Credit Suisse, Royal Bank of Scotland and Macquarie Bank have all extended offers to students from the Institute. Temasek Holdings, the investment arm of the Singapore government, also hired from IIM Calcutta. IIM Calcutta was the only campus in the country where HSBC hired for both their global as well as Indian arms.

Consulting remained a preferred sector for students, with 27% of the students opting for major consulting firms with offices across the world. Oliver Wyman made a total of 5 offers. They also recruited exclusively from IIM Calcutta for their international offices in London, New York, Dubai and Singapore. Other big recruiters were McKinsey & Co., BCG, A.T. Kearney, Bain & Co., Deloitte Consulting, Diamond Consultants and Opera Solutions. Accenture Business Consulting extended a total of 15 offers. Cognizant Business Consulting extended 14 offers to students during the lateral recruitment process.

Marketing profiles were chosen by 18% of the students this year. Our regular recruiters were Hindustan Unilever, Proctor & Gamble, Nokia, Johnson & Johnson, ITC, Godrej, 3M, Wrigley, Airtel, Raymond, Medtronic and so on. In General Management sector, Tata Administrative Services made 7 offers, the highest in the sector.

The average salary has seen a 20% increase over last year with the average domestic compensation rising to INR 15.32 lakhs this year as compared to INR 12.7 lakhs last year.

Summer Placement

IIM Calcutta conducted its summer placements for the batch of 2009-11 from November 4, 2009 to November 9, 2009. The process, which lasted for six days, ended with all 408 students of the batch getting an offer.

After a brief downturn due to economic outlook the Investment Banks returned with great gusto to the campus. The Royal Bank of Scotland made the largest offer by any Investment bank, by taking 11 students. It was closely followed by Barclays Capital and Bank of America-Merrill Lynch (BoA-ML). Nomura, Goldman Sachs, Credit Suisse, JP Morgan, Macquarie, Deutsche Bank, UBS, Rothschild and Morgan Stanley were the other I-Banks coming down to the campus.

The leading consulting firms too kept their date with IIM Calcutta, with McKinsey, Bain, BCG, AT Kearney, and A.D. Little recruiting students from here.

Private Equity firms also returned to IIM Calcutta. Among the prominent ones were Baring Private Equity Partners and Mount Kellett Capital Management. Marketing and General Management firms like Hindustan Unilever, Proctor & Gamble, Diageo, Tata Administrative Services, Aditya Birla and Edelweiss, recruited students from IIM Calcutta.

By placing one of the largest batches across all IIMs in the shortest span of time, we have reaffirmed the faith of our recruiters-cum-partners in our process. We started our final placement process last in the country and still managed to finish it in a record five days. In times good and bad, IIM Calcutta has always been the preferred destination among recruiters. This has been established by our placement figures, which are the best across the nation in recent times.

Student Life

IIMC has a vibrant student community. Seminars, business school meets, sports and cultural events are regular features of the campus life. Student initiative is encouraged and students run a large number of clubs and societies. Simple pleasures are brought out here. One has the freedom to choose from amongst relaxing on our very own Howrah Bridge to participating in the multi diversified skill-sharpening clubs. Extra Curricular Life at IIMC is undoubtedly one of the busiest phases here. From having corporate case contests to the World War, the wildest inter-hostel contest possible, students of IIMC have seen it all. The institute has given the perfect atmosphere to grow in, to develop into people first and then as leaders.

Exploring Calcutta

Calcutta, now known as **Kolkata**, the **city of joy**, is the veritable capital of eastern India, the capital of the state of West Bengal. It was the seat of colonial power in India for more than 150 years. It began as a trading outpost more than 300 years ago and has grown into a thriving metropolis - a literal pot-pourri of diverse cultures. It has often been said that one has to live in the city of Kolkata in order to feel its pulse. It is vibrant, warm, indestructible, dynamic, alive and friendly. A state of affairs often baffling to the casual tourist but completely explicable to its residents! We at IIMC are glad to be living in such a culturally rich and multiethnic city and we're certain that you will share our view after you have spent some time with us. Kolkata has grown from a mere fishing village into one of the largest cities in India and world with a population of 10.5 million. Calcutta served as the capital of British India until 1912 and it is not surprising that one sees predominantly Western architectural styles in its many buildings and monuments. Two of the finest examples are **Writer's Building** and the **Victoria Memorial**, where the architecture is a medley of the best of Occidental and Oriental styles.

Kolkata more than anything else is a **city with strong cultural and literary flavors**. This is reflected in the ever-increasing flow of activity in such diverse fields as fine arts, writing, music, dance and theatre. Equally a part of modern Kolkata is its **many clubs and sport centers**. Kolkatans are **avid fans of football and cricket**.